

Market Dynamics

Supply & Demand - # Units (FS, Sold)

1 Year (Monthly) 03/01/09 - 03/31/10



KEY INFORMATION

	Mar-09	Mar-10	# Units Change	Percent Change
For Sale	133	95	-38	-28.6
Sold	6	22	16	266.7
Sold/FS %	4.5	23.2	18.6	413.3



MLS: MRMLS	Period: 1 Year (Monthly)	Price: All	Construction Type: All	Bedrooms: All	Bathrooms: All	Lot Size: All
Property Types:	Residential: (Single Family Residence, Townhouse)					Sq Ft: All
HB:	Hermosa Beach					

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Time Period	FOR SALE		UNDER CONTRACT		SOLD		EXPIRED		NEW LISTINGS
	# Properties	Average DOM	# Properties	Average DOM	# Properties	Average DOM	# Properties	Average DOM	# Properties
Mar-10	95	96	10	40	22	74	8	205	26
Feb-10	100	122	19	94	6	58	12	148	25
Jan-10	100	143	10	58	14	82	15	169	31
Dec-09	106	158	13	74	20	108	24	140	16
Nov-09	119	151	17	59	14	107	12	104	24
Oct-09	134	158	22	145	13	92	17	92	20
Sep-09	149	159	15	111	11	87	20	102	25
Aug-09	149	158	11	54	13	115	14	100	27
Jul-09	159	158	16	80	30	121	21	127	41
Jun-09	162	168	25	136	17	102	19	120	43
May-09	145	181	16	115	8	57	10	170	18
Apr-09	155	169	11	66	9	77	17	99	41
Mar-09	133	178	11	73	6	87	8	109	25